

Meet Your Presenter



Kayla Paulson, CVA

(she/her)

Association of Leaders in Volunteer Engagement

AL!VE's National Service Enterprise Administrator

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Previous Experience

- RSVP Director (3 grants)
- Volunteer Center Leader
- Interim AmeriCorps Director
- Service Enterprise Implementation & Training Partner
- Trainer & Capacity Builder

ALIVE

Association of Leaders in Volunteer Engagement (ALIVE) is the national professional association for leaders in volunteer engagement. In addition to leading the Service Enterprise Program, the association provides:

- Networking
- Professional Development
- Mentoring
- Advocacy



VolunteerMatch

Transform Your Organization with Strategic Volunteer Engagement

Service Enterprise Program

alive
ASSOCIATION OF LEADERS IN VOLUNTEER ENGAGEMENT

What is a Service Enterprise?

An organization that fundamentally leverages volunteers and their skills to achieve its social mission.





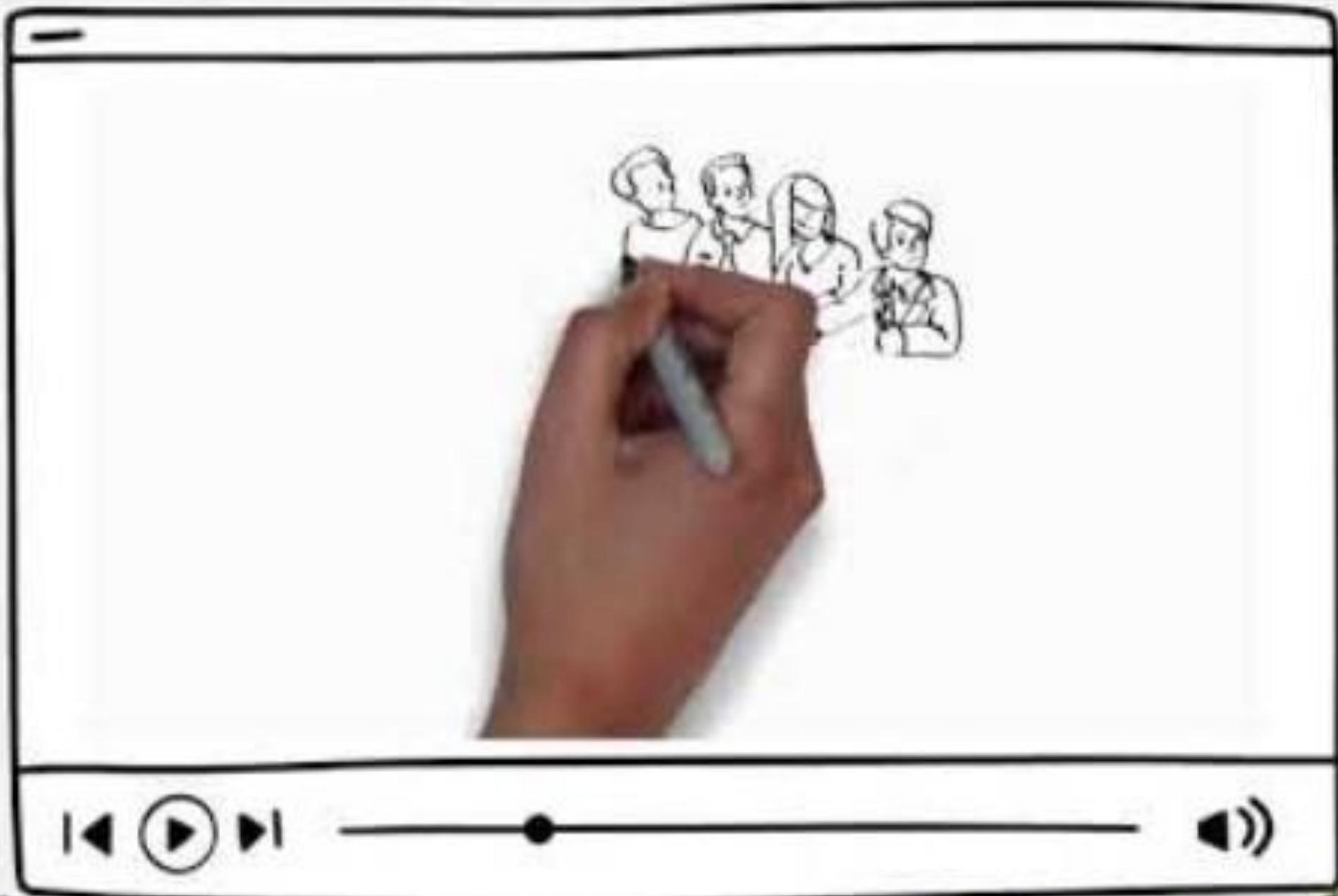
Program

National Strategic Volunteer Engagement Change Management Program

Introduction to

✦ **SERVICE
ENTERPRISE**





Key Findings from Research



**Significantly
& markedly
stronger**



**Better led &
managed**



**More
adaptable,
sustainable, &
capable of
scaling**



**Strong &
well-developed
HR
practices**



**Equally as
effective as
peers at 1/2
the budget**

How Does Your Organization Rank?

For every **\$1** an organization invests in strategic volunteer engagement



they can expect a

\$3-6



return on investment.

Quick Individual Assessment of Your Organization's Volunteer Engagement Practices

3 Domains & 12 Characteristics



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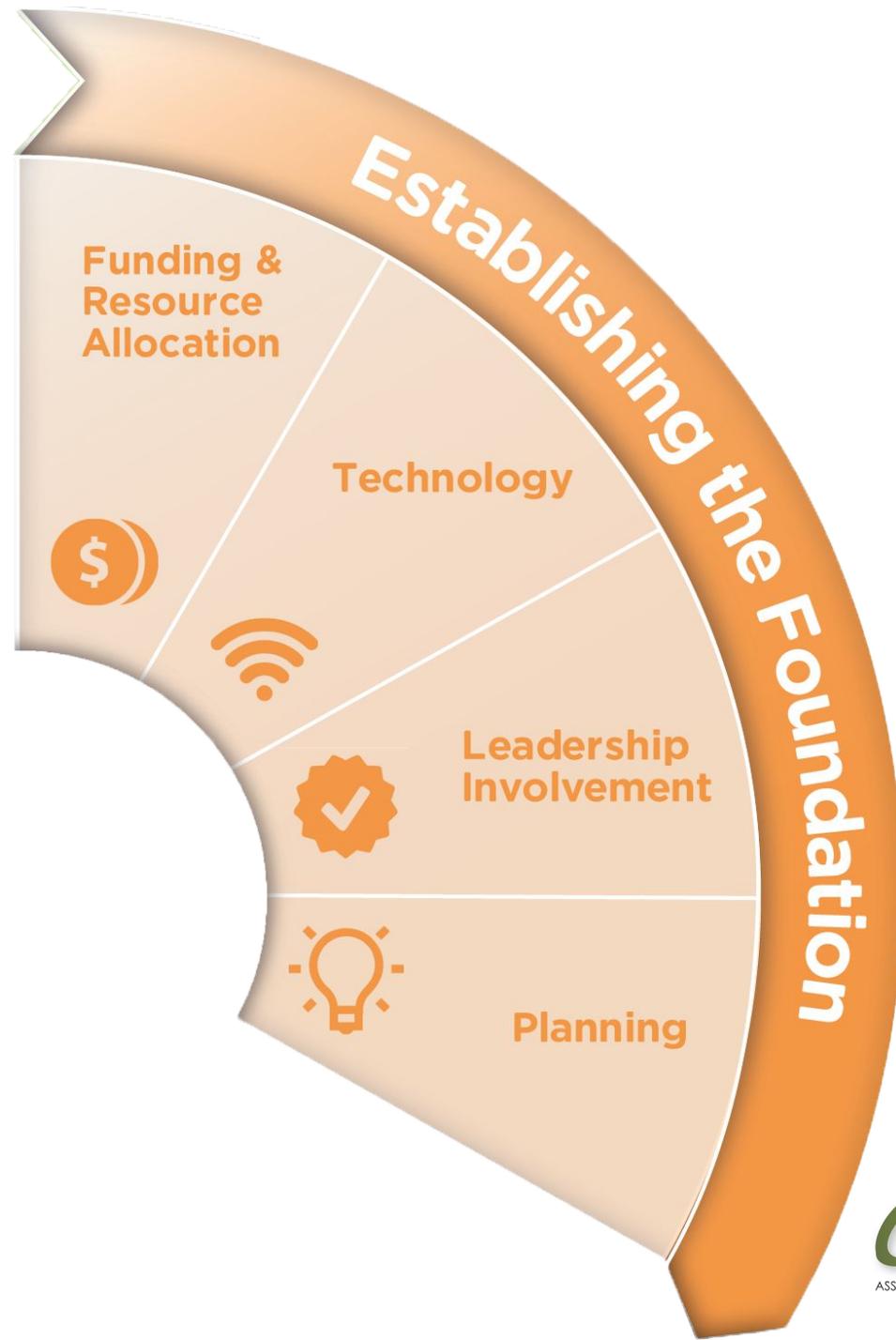
Share Your Success & Resources

The screenshot shows a Padlet board with a green-to-yellow gradient background. At the top left, it says ':Padlet' and 'KaylaPaulson • 5h'. Below that is the 'alive' logo and the title 'ALIVE & VolunteerMatch's Service Enterprise Program Webinar'. The main text reads: 'Share some ways your organization is already practicing each Service Enterprise Characteristic to help crowdsource inspiration for each other. Include your contact information if you are willing to share your examples and/or connect for a conversation.' There are four topic tags: 'Funding & Resource Allocation', 'Technology', 'Leadership Involvement', and 'Planning', each with a plus sign and a three-dot menu icon. On the right side, there is a search bar, a user profile picture, and a vertical toolbar with icons for share, copy, notifications, play, settings, and a three-dot menu.



Establishing the Foundation

Creates & sustains the appropriate groundwork & necessary organizational foundations to ensure the successful engagement of volunteers & community resources.





Funding & Resource Allocation

Providing the financial, human, space, & material tools necessary for engaging volunteers & being willing to seek additional support as needed.

Funding & Resource Allocation: Provide the financial, human, space, and material tools necessary for engaging volunteers and be willing to seek additional support as needed.

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KaylaPaulson • 6h

ALIVE & VolunteerMatch's Service Enterprise Program Webinar

Share some ways your organization is already practicing each Service Enterprise Characteristic to help crowdsource inspiration for each other. Please include your name, organization, and contact information if you are willing to share your examples and/or connect for a conversation.

Funding & Resource Allocation



Technology

Utilizing broad-based technology to facilitate all aspects of volunteer engagement (record-keeping, service options, & communication).

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KaylaPaulson • 5m

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Technology



Leadership Involvement

Demonstrating through Executive & Board actions a commitment to community involvement & engaging volunteers as a key strategy to achieve the organization's mission.

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Leadership Involvement





Planning

Preparing for thoughtful, comprehensive volunteer & community engagement based on established principles & practices of effective management.

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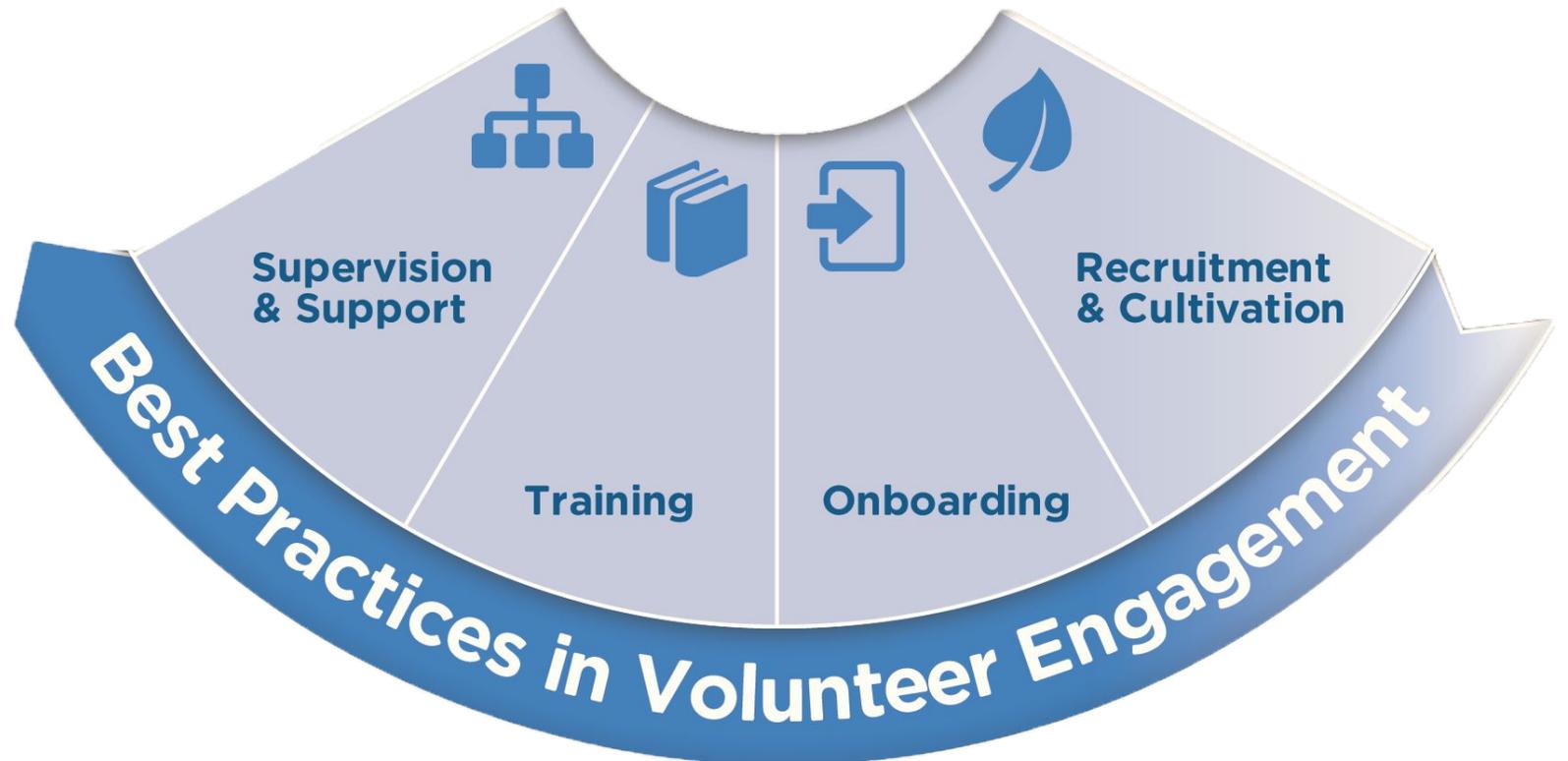
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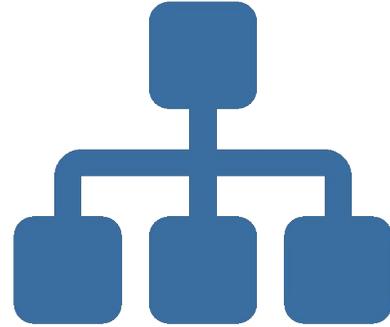
Planning



Best Practices in Volunteer Engagement

Ensures the effective engagement of volunteers & community partners





Supervision & Support

Ensuring that oversight & support are consistently provided to volunteers & community partners to ensure they are given the opportunity to succeed & to feel valued & appreciated.

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KaylaPaulson • 15m

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Share some ways your organization is already practicing each Service Enterprise C
contact information if you are willing to share your examples and/or connect for a c

Supervision & Support

Source:

Edit



Training

Providing education, skill development, organizational parameters, & knowledge of boundaries are critical to ensure volunteers and staff are equipped to perform their work and work together effectively.

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Training





Recruitment & Cultivation

Engaging individuals & groups to serve in an ongoing cultivation process. Targeted recruitment to ensure a diverse mix of community members with skills, interests, & abilities to further your mission.

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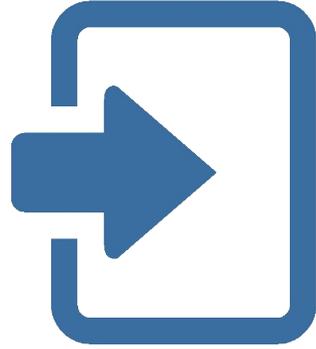
ALIVE & VolunteerMatch's Service Enterprise Pro

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Recruitment & Cultivation

Source:

Edit



Onboarding

Creating a smooth pathway to service through careful screening, preparation, & guidance that includes community members & staff involvement.

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Onboarding

Source:

Edit

Impact & Outcomes

Utilizes tools to create & sustain relationships, tell your story, listen to contributors, & measure success against the mission & organizational objectives.





Collaboration

Being part of your community is vital to the nonprofit & public sectors. Collaborative undertakings with organizations, constituents, & volunteers build relationships & sharpen the focus of service organizations.

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Collaboration





Communication

Connecting through many forms & operating through a wide & diverse array of channels (both formal & informal), leveraging print, social media, etc., to inform external & internal groups.

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Communication

Source:

Edit



Growth & Change

Creating vibrant, exciting organizations that seek to improve services, cultivate leaders, & continuously source new ways of thinking, platforms for action, & problem-solving. Staying on the cutting edge of industry practices motivates paid & unpaid personnel.

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Growth & Change





Tracking & Evaluation

Assessing the degree to which an organization monitors progress toward institutional goals & the performance of volunteers, staff, & partners in reaching these objectives.

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Tracking & Evaluation



Prioritize Action

Focus on the 6 Essential Characteristics

For Accreditation 75% of the Standards for 9 Characteristics

- 6 Required
- Select an Additional 3



Join the Service Enterprise Movement

Leverage Diagnostic & Debrief
Services or the Whole Program



Goal

Strengthen the capacity of organizations to strategically and effectively engage volunteers to address community needs.

Benefits of Operating as a SE

Outperform in
organizational
capacity

Increase human
resource
capacity

Increase in
volunteer hours
and impact

Utilize skilled
volunteers

Address
community
needs

Scale programs

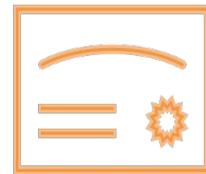
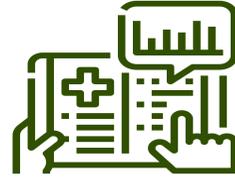
Diagnostic & Debrief

- Orientation
- Administer the Diagnostic
 - Liaison (1 hour)
 - 3 to 10+ Participants (30 mins./person)
- Diagnostic Debrief Session
 - 2-hour meeting with participants to review strengths & opportunities
- Receive Recommendations & Debrief Report



Program Model

A holistic and customized change management approach helps organizations gain a greater return on volunteer investment and better achieve their mission.



Service Enterprise Training Sessions

1. Laying the Foundation

2. Shifting the Paradigm

3. Putting Theory into Practice

4. Accelerating Change

Service Enterprise Training Sessions



Questions, Comments & Further Exploration

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